

Classroom Schedule Fall Semester 2008

Undergraduate Full-Time Day Programs

Main Listings

NOTICE: This document has been updated to the close of business on Friday, October 3, 2008.

- Registration start date: March 31, 2008
- Note: Registration is phased in using the Priority Access Schedule (PASS) (www.registrar.neu.edu/ocs-pass-fl08.html)
- Class start date: September 10, 2008, unless otherwise noted
- All classes held on the Boston Campus unless otherwise noted

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College of Business Administration

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual majors only unless otherwise indicated.

Registration Restrictions: All courses require middler standing or above except as indicated. This standing requirement applies to both business and non-business majors.

Honors Courses: To register for honors courses you must meet the standing restriction and be an honors student or have a GPA equal to or greater than 3.25.

International Exchange Program: The College of Business Administration engages in international exchanges with business schools in several countries. Courses are offered primarily in business subjects. For further information, contact the program coordinator in 250 Dodge Hall.

ACC—Accounting

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

ACC U201 Financial Accounting and Reporting (4 SH)

- Key 20626, Sec 01, Seq 1, Instr Jackson
MWTh 8:00 AM-9:05 AM, 322 Hayden
Business majors and business dual majors only
- Key 20611, Sec 02, Seq 2, Instr Cottrill
MWTh 9:15 AM-10:20 AM, 322 Hayden
Business majors and business dual majors only
- Key 20605, Sec 03, Seq 3, Instr Cottrill
MWTh 10:30 AM-11:35 AM, 322 Hayden
Business majors and business dual majors only
- Key 23724, Sec 04, Seq 4, Instr Janell
MWTh 1:35 PM-2:40 PM, 424 Hayden
Business majors and business dual majors only
- Key 20598, Sec 05, Seq 5, Instr Janell
MWTh 4:35 PM-5:40 PM, 424 Hayden
Business majors and business dual majors only
- Key 20582, Sec 06, Seq 4, Instr Zhang
MWTh 1:35 PM-2:40 PM, 222 Hayden
Business majors and business dual majors only

ACC U209 Financial Accounting and Reporting (4 SH)

- Key 10105, Sec 01, Seq G, Instr Hancock
TuF 3:25 PM-5:05 PM, 221 Hayden
Nonbusiness majors only
- Key 10098, Sec 02, Seq 5, Instr Gagnon
MWTh 4:35 PM-5:40 PM, 119 Dodge
Nonbusiness majors only
- Key 15281, Sec 03, Seq 1, Instr McKenney
MWTh 8:00 AM-9:05 AM, 320 Shillman
Nonbusiness majors only

ACC U301 Managerial Accounting (4 SH)
 Key 22155, Sec 01, Seq C, Instr Williams
 TuF 8:00 AM-9:40 AM, 221 Hayden
 Business majors and business dual majors only
 Key 20541, Sec 02, Seq G, Instr Bruns
 TuF 3:25 PM-5:05 PM, 119 Dodge
 Business majors only
 Key 20535, Sec 03, Seq F, Instr Hogan
 TuF 1:35 PM-3:15 PM, 270 West Village Bldg F
 Business majors and business dual majors only
 Key 22551, Sec 04, Seq D, Instr Bruns
 TuF 9:50 AM-11:30 AM, 173 Dodge
 Business majors and business dual majors only
 Key 22566, Sec 05, Seq C, Instr Hoytash
 TuF 8:00 AM-9:40 AM, 119 Dodge
 Business majors and business dual majors only
 Key 22571, Sec 06, Seq D, Instr Hoytash
 TuF 9:50 AM-11:30 AM, 119 Dodge
 Business majors and business dual majors only
 Key 22587, Sec 07, Seq E, Instr Moreno
 TuF 11:45 AM-1:25 PM, 424 Hayden
 Business majors and business dual majors only
 Key 22592, Sec 08, Seq F, Instr Liu
 TuF 1:35 PM-3:15 PM, 270 Dodge
 Business majors and business dual majors only
 Key 22600, Sec 09, Seq A, Instr Platt
 MTh 11:45 AM-1:25 PM, 130 Dodge
 Business majors and business dual majors only
 Key 07914, Sec 10, Seq G, Instr Liu
 TuF 3:25 PM-5:05 PM, 270 Dodge
 Business majors and business dual majors only

ACC U304 Business Law and Professional Ethics (4 SH)
 Key 00245, Sec 01, Seq B, Instr Crossland
 MW 2:50 PM-4:30 PM, 470 Dodge
 Class of 2009, 2010, or 2011 only
 Business majors and business dual majors only

ACC U401 Financial Reporting and Analysis 1 (4 SH)
 NU Core approved course: Writing Intensive in Major
 Key 20520, Sec 01, Seq 4, Instr Cottrill
 MWTh 1:35 PM-2:40 PM, 321 Hayden
 Business majors and business dual majors only
 Key 20514, Sec 02, Seq D, Instr Maroney
 TuF 9:50 AM-11:30 AM, 424 Hayden
 Business majors and business dual majors only
 Key 06532, Sec 04, Seq G, Instr Maroney
 TuF 3:25 PM-5:05 PM, 424 Hayden
 Business majors and business dual majors only

ACC U403 Accounting Information Systems (4 SH)
 Key 20509, Sec 02, Seq B, Instr Jackson
 MW 2:50 PM-4:30 PM, 321 Hayden
 Business majors and business dual majors only

ACC U412 Auditing and Other Assurance Services (4 SH)
 Key 20491, Sec 01, Seq G, Instr Bame-Aldred
 TuF 3:25 PM-5:05 PM, 370 Dodge
 Business majors and business dual majors only

ACC U414 Income Tax Determination and Planning (4 SH)
 Key 20486, Sec 01, Seq A, Instr Morrow
 MTh 11:45 AM-1:25 PM, 221 Hayden
 Business majors and business dual majors only

ACC U416 Strategic Cost Analysis for Decision Making (4 SH)
 Key 20465, Sec 01, Seq F, Instr Moreno
 TuF 1:35 PM-3:15 PM, 424 Hayden
 Business majors and business dual majors only

ACC U501 Financial Reporting and Analysis 2 (4 SH)
 Key 20450, Sec 01, Seq E, Instr O'Kelly
 TuF 11:45 AM-1:25 PM, 119 Dodge
 Business majors and business dual majors only
 Key 20444, Sec 02, Seq F, Instr O'Kelly
 TuF 1:35 PM-3:15 PM, 119 Dodge
 Business majors and business dual majors only
 Key 10425, Sec 03, Seq C, Instr O'Kelly
 TuF 8:00 AM-9:40 AM, 424 Hayden
 Business majors and business dual majors only

CBA—Business Administration

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

CBA U101 Introduction to Business (4 SH)
 Key 13586, Sec 01, Seq 1, Instr McConville
 MWTh 8:00 AM-9:05 AM, 130 Dodge
 Class of 2013 only
 Business majors only
 Key 13571, Sec 02, Seq 1, Instr Kenda
 MWTh 8:00 AM-9:05 AM, 70 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13565, Sec 03, Seq 1, Instr Goldberg
 MWTh 8:00 AM-9:05 AM, 170 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13550, Sec 04, Seq 2, Instr Power
 MWTh 9:15 AM-10:20 AM, 170 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13544, Sec 05, Seq 2, Instr Sieloff
 MWTh 9:15 AM-10:20 AM, 70 Dodge
 Class of 2013 only
 General studies students only
 Key 13539, Sec 06, Seq 2, Instr Maggard
 MWTh 9:15 AM-10:20 AM, 130 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13523, Sec 07, Seq 3, Instr Sieloff
 MWTh 10:30 AM-11:35 AM, 70 Dodge
 Honors Program only
 Class of 2013 only
 Business majors and business dual majors only
 Key 13518, Sec 08, Seq 3, Instr Nelson
 MWTh 10:30 AM-11:35 AM, 330 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13502, Sec 09, Seq 3, Instr Maggard
 MWTh 10:30 AM-11:35 AM, 130 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13495, Sec 10, Seq 4, Instr Power
 MWTh 1:35 PM-2:40 PM, 170 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13480, Sec 11, Seq 4, Instr McCarty
 MWTh 1:35 PM-2:40 PM, 70 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 13474, Sec 12, Seq 4, Instr Maggard
 MWTh 1:35 PM-2:40 PM, 130 Dodge
 Class of 2013 only
 Business majors and business dual majors only
 Key 03322, Sec 13, Seq 2, Instr Fontaine
 MWTh 9:15 AM-10:20 AM, 330 Dodge
 General studies program only

Key 03317, Sec 14, Seq 3, Instr Power
MWTh 10:30 AM-11:35 AM, 170 Dodge
Business majors and business dual majors only

Key 01911, Sec 15, Seq 1, Instr McCarty
MWTh 8:00 AM-9:05 AM, 330 Dodge
Honors Program only
Contact CBA department to register

Key 03455, Sec 16, Seq 4, Instr Kinnunen
MWTh 1:35 PM-2:40 PM, 330 Dodge
Class of 2013 only
Business majors only

Key 10126, Sec 17, Seq 5, Instr Lerra
MWTh 4:35 PM-5:40 PM, 107 Robinson
Business students only

Key 06345, Sec 18, Seq 1, Instr McNamara
MWTh 8:00 AM-9:05 AM, 415 Shillman
Business students only

CBA U103 Professional Development for CBA Co-op (1 SH)

Key 02986, Sec 01, Seq A1, Instr Daniel
Mon 11:45 AM-1:25 PM, 11 Kariotis
MKT majors only

Key 02971, Sec 02, Seq A2, Instr Maclone
Thu 11:45 AM-1:25 PM, 404 Robinson
FIN majors only

Key 02965, Sec 03, Seq A2, Instr Brady
Thu 11:45 AM-1:25 PM, 409 Robinson
HRM and MGT majors only

Key 02950, Sec 04, Seq D1, Instr Callery
Tue 9:50 AM-11:30 AM, 109 Robinson
MKT majors only

Key 02944, Sec 05, Seq D2, Instr Bognanni
Fri 9:50 AM-11:30 AM, 130 Forsyth
ACC majors only

Key 02939, Sec 06, Seq B2, Instr Chilvers
Wed 2:50 PM-4:30 PM, 325 Behrakis
FIN majors only

Key 02923, Sec 07, Seq D1, Instr Mangan
Tue 9:50 AM-11:50 AM, 129 Forsyth
FIN majors only

Key 02918, Sec 08, Seq D1, Instr Weighart
Tue 9:50 AM-11:30 AM, 130 Forsyth
SCM and MIS majors only

Key 02895, Sec 09, Seq B2, Instr Brock
Wed 2:50 PM-4:30 PM, 403 Robinson
MKT majors only

Key 02880, Sec 10, Seq B1, Instr Tanner
Mon 2:50 PM-4:30 PM, 215 Shillman
ACC majors only

Key 02874, Sec 11, Seq B1, Instr Hunt
Mon 2:50 PM-3:55 PM, 13 Snell Library
ENT majors only

Key 02869, Sec 12, Seq D2, Instr Hauck
Fri 9:50 AM-11:30 AM, 153 Snell Engineering Ctr
FIN majors only

Key 04132, Sec 13, Seq 4C, Instr Kane
Thu 1:35 PM-2:40 PM, 150 Forsyth

ENT—Entrepreneurship and Innovation

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

ENT U201 The Entrepreneurial Universe (4 SH)
Key 20439, Sec 01, Seq C, Instr Tita
TuF 8:00 AM-9:40 AM, 130 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 20423, Sec 02, Seq E, Instr Eddleston
TuF 11:45 AM-1:25 PM, 230 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 11214, Sec 03, Seq F, Instr Eddleston
TuF 1:35 PM-3:15 PM, 230 Dodge
Class of 2009, 2010, 2011, or 2012 only

ENT U204 Innovation! (4 SH)
Key 06580, Sec 01, Seq F, Instr Crane
TuF 1:35 PM-3:15 PM, 222 Hayden

ENT U206 Social Entrepreneurship (4 SH)
Key 04452, Sec 01, Seq B, Instr Shaughnessy
MW 2:50 PM-4:30 PM, 173 Dodge

ENT U301 Opportunity Assessment and Entrepreneurship Marketing (4 SH)
Key 15170, Sec 01, Seq F, Instr Adomdza
TuF 1:35 PM-3:15 PM, 308 Snell Engineering Ctr
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

ENT U401 Small Business Management, Operations, and Growth (4 SH)
Key 20418, Sec 01, Seq D, Instr Allen
TuF 9:50 AM-11:30 AM, 70 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

ENT U501 Venture Creation and Entrepreneurial Finance (4 SH)
NU Core approved course: Writing Intensive in Major
Key 20402, Sec 01, Seq A, Instr Shaughnessy
MTh 11:45 AM-1:25 PM, 424 Hayden
Class of 2009 or 2010 only
Business majors and business dual majors only

ENT U503 Small Business Service and Retail Creation (4 SH)
NU Core approved course: Writing Intensive in Major
Key 06574, Sec 01, Seq G, Instr Clark
TuF 3:25 PM-5:05 PM, 222 Hayden
Business majors and business dual majors only

FIN—Finance

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

FIN U201 Financial Management (4 SH)
Key 20380, Sec 01, Seq 1, Instr Krishnan
MWTh 8:00 AM-9:05 AM, 370 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 20374, Sec 02, Seq 1, Instr Born
MWTh 8:00 AM-9:05 AM, 230 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 20369, Sec 03, Seq 2, Instr Krishnan
MWTh 9:15 AM-10:20 AM, 370 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 20353, Sec 04, Seq 2, Instr Born
MWTh 9:15 AM-10:20 AM, 230 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 20348, Sec 05, Seq 5, Instr Swasey
MWTh 4:35 PM-5:40 PM, 322 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

- Key 20327, Sec 06, Seq 3, Instr Swasey
MWTh 10:30 AM-11:35 AM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
- Key 20311, Sec 07, Seq 4, Instr Swasey
MWTh 1:35 PM-2:40 PM, 322 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
- Key 07891, Sec 08, Seq 4, Instr Meador
MWTh 1:35 PM-2:40 PM, 173 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
- Key 07909, Sec 09, Seq 5, Instr Meador
MWTh 4:35 PM-5:40 PM, 170 Dodge
Honors Program only
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
- Key 00656, Sec 10, Seq C, Instr James
TuF 8:00 AM-9:40 AM, 322 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
- FIN U209 Financial Management (4 SH)
Key 09951, Sec 01, Seq 4, Instr Westwater
MWTh 1:35 PM-2:40 PM, 409 Robinson
Nonbusiness majors only
- Key 09945, Sec 02, Seq 5, Instr Westwater
MWTh 4:35 PM-5:40 PM, 173 Dodge
Nonbusiness majors only
- FIN U301 Corporate Finance (4 SH)
NU Core approved course: Writing Intensive in Major
- Key 20306, Sec 01, Seq G, Instr Sherman
TuF 3:25 PM-5:05 PM, 170 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 20299, Sec 02, Seq D, Instr Faley
TuF 9:50 AM-11:30 AM, 370 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 20283, Sec 03, Seq E, Instr Faley
TuF 11:45 AM-1:25 PM, 370 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 20278, Sec 04, Seq F, Instr Sherman
TuF 1:35 PM-3:15 PM, 170 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 01110, Sec 05, Seq D, Instr Sherman
TuF 9:50 AM-11:30 AM, 270 West Village Bldg F
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- FIN U303 Investments (4 SH)
Key 20257, Sec 01, Seq C, Instr Pantalone
TuF 8:00 AM-9:40 AM, 330 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 20241, Sec 02, Seq D, Instr Pantalone
TuF 9:50 AM-11:30 AM, 330 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 13838, Sec 03, Seq E, Instr Boyson
TuF 11:45 AM-1:25 PM, 130 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 20236, Sec 04, Seq F, Instr Boyson
TuF 1:35 PM-3:15 PM, 130 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- FIN U312 Issues in Corporate Governance (4 SH)
Key 04890, Sec 01, Seq B, Instr Margotta
MW 2:50 PM-4:30 PM, 230 Dodge
Business majors and business dual majors only
- FIN U320 International Financial Management (4 SH)
Key 25589, Sec 01, Seq C, Instr Kovacs
TuF 8:00 AM-9:40 AM, 270 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only
- Key 25594, Sec 02, Seq D, Instr Kovacs
TuF 9:50 AM-11:30 AM, 270 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only
- FIN U512 Financial Risk Management (4 SH)
Key 25601, Sec 01, Seq B, Instr Venkateswaran
MW 2:50 PM-4:30 PM, 370 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only
- FIN U516 Real Estate Finance (4 SH)
Key 25622, Sec 01, Seq F, Instr Yang
TuF 1:35 PM-3:15 PM, 370 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only
- FIN U602 Turnaround Management (4 SH)
Key 00801, Sec 01, Seq A, Instr Platt
MTh 11:45 AM-1:25 PM, 322 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- FIN U608 Advanced Financial Strategy (4 SH)
Honors Program only
Key 00870, Sec 01, Seq E, Instr Marple
TuF 11:45 AM-1:25 PM, 270 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

HRM—Human Resources Management

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

- HRM U201 Organizational Behavior (4 SH)
Key 20007, Sec 01, Seq C, Instr Griffith
TuF 8:00 AM-9:40 AM, 173 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 19991, Sec 02, Seq D, Instr Ladge
TuF 9:50 AM-11:30 AM, 322 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 19985, Sec 03, Seq E, Instr Ladge
TuF 11:45 AM-1:25 PM, 322 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 23771, Sec 04, Seq F, Instr Andre
TuF 1:35 PM-3:15 PM, 173 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only
- Key 19964, Sec 05, Seq A, Instr Lee
MTh 11:45 AM-1:25 PM, 173 Dodge
Honors Program only
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 19959, Sec 06, Seq B, Instr Baskerville
MW 2:50 PM-4:30 PM, 322 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 23654, Sec 07, Seq G, Instr Andre
TuF 3:25 PM-5:05 PM, 173 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 15122, Sec 08, Seq B, Instr Lee
MW 2:50 PM-4:30 PM, 222 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 00016, Sec 09, Seq D, Instr McCarty
TuF 9:50 AM-11:30 AM, 312 Ell
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

HRM U209 Organizational Behavior (4 SH)

Key 09828, Sec 01, Seq G, Instr McCarty
TuF 3:25 PM-5:05 PM, 50 Dodge
Nonbusiness majors only

Key 09812, Sec 02, Seq F, Instr Griffith
TuF 1:35 PM-3:15 PM, 50 Dodge
Nonbusiness majors only

HRM U301 Introduction to Human Resources Management (4 SH)

Key 15367, Sec 01, Seq 5, Instr Fontaine
MWTh 4:35 PM-5:40 PM, 330 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

INB—International Business and Strategy

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

INB U201 Global Environment of International Business (4 SH)

NU Core approved course: Comparative Study of Cultures
Key 19852, Sec 01, Seq C, Instr Banalieva
TuF 8:00 AM-9:40 AM, 230 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

INB U203 International Business and Global Social Responsibility (4 SH)

NU Core approved course: Comparative Study of Cultures

Key 14536, Sec 01, Seq 4, Instr Thomas
MWTh 1:35 PM-2:40 PM, 270 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 14521, Sec 02, Seq 5, Instr Thomas
MWTh 4:35 PM-5:40 PM, 270 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 14599, Sec 03, Seq B, Instr Thomas
MW 2:50 PM-4:30 PM, 270 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 04613, Sec 04, Seq B, Instr McDonough
MW 2:50 PM-4:30 PM, 430 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 16892, Sec 05, Seq A, Instr Robertson
MTh 11:45 AM-1:25 PM, 70 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 03440, Sec 06, Seq C, Instr Goldberg
TuF 8:00 AM-9:40 AM, 321 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 03434, Sec 07, Seq E, Instr Goldberg
TuF 11:45 AM-1:25 PM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 06163, Sec 08, Seq D, Instr Roth
TuF 9:50 AM-11:30 AM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22064, Sec 09, Seq D, Instr Dunlap-Hinkle
TuF 9:50 AM-11:30 AM, 170 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 26079, Sec 10, Seq E, Instr Dunlap-Hinkle
TuF 11:45 AM-1:25 PM, 170 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 07412, Sec 11, Seq D, Instr Tita
TuF 9:50 AM-11:30 AM, 107 Robinson
Class of 2009, 2010, 2011, or 2012 only

INB U209 Global Environment of International Business (4 SH)

NU Core approved course: Comparative Study of Cultures
Key 08696, Sec 01, Seq G, Instr Goldberg
TuF 3:25 PM-5:05 PM, 130 Dodge
Nonbusiness majors only

INB U310 Cultural Aspects of International Business (4 SH)

Key 19782, Sec 01, Seq F, Instr Roth
TuF 1:35 PM-3:15 PM, 221 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 22615, Sec 02, Seq B, Instr Puffer
MW 2:50 PM-4:30 PM, 70 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

INB U501 Advanced Global Management (4 SH)

NU Core approved course: Writing Intensive in Major
Key 19761, Sec 01, Seq A, Instr Sarathy
MTh 11:45 AM-1:25 PM, 230 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

MGT—Management

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

MGT U301 Legal, Ethical, and Social Issues (4 SH)

NU Core approved course: Writing Intensive in Major
Key 18764, Sec 01, Seq 4, Instr Nelson
MWTh 1:35 PM-2:40 PM, 470 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

MGT U303 Building Your Management Skills (4 SH)

Key 04842, Sec 01, Seq C, Instr Spital
TuF 8:00 AM-9:40 AM, 430 Dodge
Class of 2009, 2010, 2011, or 2012 only
Key 15213, Sec 02, Seq A, Instr Fontaine
MTh 11:45 AM-1:25 PM, 321 Hayden

MGT U306 Organizational Change (2 SH)

Key 04821, Sec 01, Seq B1, **CANCELLED**
Mon 2:50 PM-4:30 PM

Key 02240, Sec 02, Seq B2, *C A N C E L E D*
Wed 2:50 PM-4:30 PM

MGT U308 Introduction to Human Resources Management (2 SH)
Key 15191, Sec 01, Seq B2, *C A N C E L E D*
Wed 2:50 PM-4:30 PM

Key 01333, Sec 02, Seq B1, *C A N C E L E D*
Mon 2:50 PM-4:30 PM

MGT U404 Competitive HRM Practices (2 SH)
Key 04837, Sec 01, Seq A1, Instr Glick
Mon 11:45 AM-1:25 PM, 222 Hayden
Must be taken with MGT U406
Class of 2009, 2010, 2011, or 2012 only

Key 00266, Sec 02, Seq A2, *C A N C E L E D*
Thu 11:45 AM-1:25 PM

MGT U406 Leadership Seminar (2 SH)
Key 15208, Sec 01, Seq A2, Instr Raelin
Thu 11:45 AM-1:25 PM, 222 Hayden
Must be taken with MGT U404
Class of 2009, 2010, 2011, or 2012 only

Key 02005, Sec 02, Seq A1, *C A N C E L E D*
Mon 11:45 AM-1:25 PM

MGT U410 Legal Aspects of Business (4 SH)
Key 24555, Sec 01, Seq 5, *C A N C E L E D*
MWTh 4:35 PM-5:40 PM

MGT U501 Strategy in Action (4 SH)
NU Core approved course: Capstone, Writing Intensive in Major

Key 18722, Sec 01, Seq C, Instr Demirkan
TuF 8:00 AM-9:40 AM, 140 Dodge
Class of 2009 only
Business majors and business dual majors only

Key 18701, Sec 02, Seq D, Instr Lamin
TuF 9:50 AM-11:30 AM, 104 West Village Bldg G
Class of 2009 only
Business majors and business dual majors only

Key 18668, Sec 03, Seq E, Instr Walker
TuF 11:45 AM-1:25 PM, 330 Dodge
Class of 2009 only
Business majors and business dual majors only

Key 18647, Sec 04, Seq F, Instr Walker
TuF 1:35 PM-3:15 PM, 330 Dodge
Class of 2009 only
Business majors and business dual majors only

Key 18598, Sec 05, Seq F, Instr Lamin
TuF 1:35 PM-3:15 PM, 430 Dodge
Class of 2009 only
Business majors and business dual majors only

Key 18556, Sec 06, Seq G, Instr Lamin
TuF 3:25 PM-5:05 PM, 430 Dodge
Class of 2009 only
Business majors and business dual majors only

Key 18541, Sec 07, Seq A, Instr Chevarley
MTh 11:45 AM-1:25 PM, 330 Dodge
Class of 2009 only
Business majors and business dual majors only

Key 18535, Sec 08, Seq B, Instr Spector
MW 2:50 PM-4:30 PM, 130 Dodge
Class of 2009 only
Business majors and business dual majors only

MGT U510 Advanced Strategic Management (4 SH)
Key 18520, Sec 01, Seq C, Instr Chevarley
TuF 8:00 AM-9:40 AM, 70 Dodge
Class of 2009 only
Business majors and business dual majors only

MGT U610 Understanding Consulting (4 SH)
Honors Program only
Key 08446, Sec 01, Seq 3, Instr Kinnunen
MWTh 10:30 AM-11:35 AM, 424 Hayden

MIS—Management Information Systems

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

MIS U301 Management Information Systems (4 SH)
Key 22621, Sec 01, Seq 1, Instr Russell
MWTh 8:00 AM-9:05 AM, 321 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22636, Sec 02, Seq 1, Instr Dedeke
MWTh 8:00 AM-9:05 AM, 222 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22641, Sec 03, Seq 3, Instr Slusser
MWTh 10:30 AM-11:35 AM, 321 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22657, Sec 04, Seq 3, Instr Russell
MWTh 10:30 AM-11:35 AM, 270 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22662, Sec 05, Seq 5, Instr Dedeke
MWTh 4:35 PM-5:40 PM, 70 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22678, Sec 06, Seq 5, *C A N C E L E D*
MWTh 4:35 PM-5:40 PM

Key 22683, Sec 07, Seq B, Instr Rasmussen
MW 2:50 PM-4:30 PM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22699, Sec 08, Seq F, Instr Kesner
TuF 1:35 PM-3:15 PM, 322 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 23404, Sec 09, Seq G, Instr Kesner
TuF 3:25 PM-5:05 PM, 322 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 22706, Sec 10, Seq G, *C A N C E L E D*
TuF 3:25 PM-5:05 PM

MIS U305 Information Resource Management (4 SH)
Key 01040, Sec 01, Seq C, Instr Mickool
TuF 8:00 AM-9:40 AM, 222 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

MIS U403 Data Management and Information Analysis (4 SH)
Key 25979, Sec 01, Seq C, Instr Kesner
TuF 8:00 AM-9:40 AM, 219 Dodge

MIS U404 Business Data Communications (4 SH)
NU Core approved course: Writing Intensive in Major
Key 25984, Sec 01, Seq E, Instr Shridhar
TuF 11:45 AM-1:25 PM, 270 West Village Bldg F

MIS U501 Business Systems Integration (4 SH)
Key 25990, Sec 01, Seq B, Instr Russell
MW 2:50 PM-4:30 PM, 330 Dodge

MKT—Marketing

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

MKT U201 Introduction to Marketing (4 SH)

Key 18332, Sec 01, Seq 1, Instr Mulki
MWTh 8:00 AM-9:05 AM, 270 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18327, Sec 02, Seq 1, Instr Wright
MWTh 8:00 AM-9:05 AM, 173 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18311, Sec 03, Seq 4, Instr Sieloff
MWTh 1:35 PM-2:40 PM, 430 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18299, Sec 04, Seq 2, Instr Mulki
MWTh 9:15 AM-10:20 AM, 270 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18278, Sec 05, Seq 2, Instr Wright
MWTh 9:15 AM-10:20 AM, 173 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18262, Sec 06, Seq 3, Instr Teopaco
MWTh 10:30 AM-11:35 AM, 173 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18257, Sec 07, Seq 5, Instr Upton
MWTh 4:35 PM-5:40 PM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18241, Sec 08, Seq 3, Instr Upton
MWTh 10:30 AM-11:35 AM, 222 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18236, Sec 09, Seq A, Instr Kenda
MTh 11:45 AM-1:25 PM, 370 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 18221, Sec 10, Seq 4, Instr Gao
MWTh 1:35 PM-2:40 PM, 230 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 00112, Sec 11, Seq 4, Instr Upton
MWTh 1:35 PM-2:40 PM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 47366, Sec 12, Seq 2, Instr Lerra
MWTh 9:15 AM-10:20 AM, 5 Kariotis
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

Key 47371, Sec 13, Seq 3, Instr Kenda
MWTh 10:30 AM-11:35 AM, 454 Ryder
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

MKT U209 Introduction to Marketing (4 SH)

Key 08948, Sec 01, Seq 4, Instr Teopaco
MWTh 1:35 PM-2:40 PM, 320 Shillman
Nonbusiness majors only

Key 08932, Sec 02, Seq 5, Instr Teopaco
MWTh 4:35 PM-5:40 PM, 50 Dodge
Nonbusiness majors only

Key 45127, Sec 03, Seq 1, Instr Lerra
MWTh 8:00 AM-9:05 AM, 272 West Village Bldg F
Class of 2009, 2010, 2011, or 2012 only
Nonbusiness majors only

MKT U301 Marketing Management (4 SH)

NU Core approved course: Writing Intensive in Major
Key 18215, Sec 01, Seq C, Instr Wright
TuF 8:00 AM-9:40 AM, 170 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 18200, Sec 02, Seq G, Instr Young
TuF 3:25 PM-5:05 PM, 230 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 18166, Sec 03, Seq E, Instr Dunn
TuF 11:45 AM-1:25 PM, 70 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 26976, Sec 04, Seq D, Instr Young
TuF 9:50 AM-11:30 AM, 130 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

MKT U310 Retailing (4 SH)

Key 25691, Sec 01, Seq 3, Instr Gao
MWTh 10:30 AM-11:35 AM, 230 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only

MKT U401 Marketing Research (4 SH)

Key 18119, Sec 01, Seq E, Instr Hanna
TuF 11:45 AM-1:25 PM, 173 Dodge
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 18096, Sec 02, Seq D, Instr Ryan
TuF 9:50 AM-11:30 AM, 222 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

Key 18081, Sec 03, Seq E, Instr Lask
TuF 11:45 AM-1:25 PM, 222 Hayden
Class of 2009, 2010, or 2011 only
Business majors and business dual majors only

MKT U420 Sales Management (4 SH)

Key 25659, Sec 01, Seq B, Instr Dunn
MW 2:50 PM-4:30 PM, 170 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only

MKT U508 Electronic Marketing (4 SH)

Key 25664, Sec 01, Seq A, Instr Rohm
MTh 11:45 AM-1:25 PM, 270 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only

MKT U510 New Product Development (4 SH)

Key 03268, Sec 01, Seq G, Instr Garcia
TuF 3:25 PM-5:05 PM, 330 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only

MKT U512 International Marketing (4 SH)

Key 25643, Sec 01, Seq D, Instr Rabino
TuF 9:50 AM-11:30 AM, 230 Dodge
Class of 2009 or 2010 only
Business majors and business dual majors only

MSC—Management Science

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

MSC U201 Business Statistics (4 SH)
Key 18054, Sec 01, Seq A, Instr Chatterjee
MTh 11:45 AM-1:25 PM, 119 Dodge
Business majors and business dual majors only
Key 18049, Sec 02, Seq 1, Instr Khandoker
MWTh 8:00 AM-9:05 AM, 119 Dodge
Business majors and business dual majors only
Key 18033, Sec 03, Seq 2, Instr Habibullah
MWTh 9:15 AM-10:20 AM, 119 Dodge
Business majors and business dual majors only
Key 18028, Sec 04, Seq B, Instr Chatterjee
MW 2:50 PM-4:30 PM, 119 Dodge
Business majors and business dual majors only
Key 18012, Sec 05, Seq 4, Instr Habibullah
MWTh 1:35 PM-2:40 PM, 119 Dodge
Business majors and business dual majors only
Key 18007, Sec 06, Seq 5, Instr Khandoker
MWTh 4:35 PM-5:40 PM, 320 Shillman
Business majors and business dual majors only
Key 23649, Sec 07, Seq 3, Instr Habibullah
MWTh 10:30 AM-11:35 AM, 119 Dodge
Business majors and business dual majors only

MSC U401 Operations Management (4 SH)
NU Core approved course: Math/Analytical Level 2
Key 17975, Sec 01, Seq A, Instr Solomon
MTh 11:45 AM-1:25 PM, 170 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
Key 17960, Sec 02, Seq 1, Instr Yilmaz
MWTh 8:00 AM-9:05 AM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
Key 17954, Sec 03, Seq 2, Instr Yilmaz
MWTh 9:15 AM-10:20 AM, 221 Hayden
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
Key 17949, Sec 04, Seq 3, Instr Millen
MWTh 10:30 AM-11:35 AM, 370 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
Key 17933, Sec 05, Seq 4, Instr Millen
MWTh 1:35 PM-2:40 PM, 370 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
Key 17928, Sec 06, Seq G, Instr Balachandra
TuF 3:25 PM-5:05 PM, 70 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only
Key 13107, Sec 07, Seq F, Instr Balachandra
TuF 1:35 PM-3:15 PM, 70 Dodge
Class of 2009, 2010, 2011, or 2012 only
Business majors and business dual majors only

MSC U409 Operations Management (4 SH)
Key 08681, Sec 01, Seq B, Instr Dedeke
MW 2:50 PM-4:30 PM, 50 Dodge
Nonbusiness majors only

SCM—Supply Chain Management

All Students: Registration into the College of Business Administration courses is restricted to business majors and business dual-majors only unless otherwise indicated.

SCM U201 Supply Chain Management (4 SH)
Key 17912, Sec 01, Seq F, Instr Charvet
TuF 1:35 PM-3:15 PM, 321 Hayden
Business majors and business dual majors only

SCM U301 Global Supply Chain Management (4 SH)
Key 17907, Sec 01, Seq D, Instr Nyaga
TuF 9:50 AM-11:30 AM, 321 Hayden
Business majors and business dual majors only

SCM U310 The Transportation Industries (4 SH)
Key 17890, Sec 01, Seq E, Instr Charvet
TuF 11:45 AM-1:25 PM, 321 Hayden
Business majors and business dual majors only