

# College of Business Administration

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NORTHEASTERN UNIVERSITY

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Programs in the College of Business Administration are designed for students who are preparing to take on managerial responsibility. These programs help students develop the ability to recognize and solve business and organizational problems and understand the role of business in the community, the nation, and the world.

The college's goal is to help students develop ideals that are ethically sound and socially desirable; cultivate an awareness of the social, political, and economic developments to which businesses must adapt; develop sound judgment and effective communication skills; and develop their individual interests and talents.

Modern business faces many challenges from unprecedented political change and the effects of foreign policy, high technology, affirmative action regulations, and new economic policies. These challenges have increased the demand for highly trained individuals equipped to analyze and address our economy's complex social and legal problems.

The college offers Bachelor of Science degrees in international business and in business administration with concentrations in accounting, entrepreneurship and new venture management, finance and insurance, human resources management, supply chain management, management information systems, and marketing. The business curriculum is enhanced by courses in the sciences, humanities, and social sciences. In addition to their academic courses, all students are required to complete a cooperative education plan.

Co-op provides a learning experience beyond the classroom. Textbook examples come to life in real-world business settings. Classroom theories are applied to actual business problems. In turn, these experiences serve to stimulate inquiry and discussion back in the classroom. This interaction between college studies and cooperative education sets the stage for a lifetime of learning.

The undergraduate program of the College of Business Administration meets the standards of the American Assembly of Collegiate Schools of Business for faculty and student quality, curriculum design, and overall University support.

After graduation, students obtain jobs in all aspects of business, both domestically and internationally.

### Academic Progression Standards

Listed below are the grade-point averages required for students to advance to the next class standing and to graduate.

	Overall GPA	Freshman Core Courses GPA*	Business Courses GPA
Sophomore	2.000	2.000	2.000
Middler	2.000		2.000
Junior	2.000		2.000
Senior	2.000		2.000
To graduate	2.000		2.000

\*Freshman Core Courses refers to College Writing, Macroeconomics and Microeconomics, Calculus for Business, and Introduction to Business.

Freshmen must complete at least 24 SH in order to progress to sophomore status, although freshmen who earn fewer than 32 SH must make up the difference prior to graduation. Students beyond the freshman year must complete at least 16 SH each in-school (not on co-op) full semester and 8 SH each in-school summer half semester in order to progress to the next class standing.

### Graduation Requirements

Bachelor of Science degree candidates must complete all prescribed work of the curriculum in which they seek to qualify, currently 128 semester hours. The degree not only represents the formal completion of selected courses, but also indicates professional study in the major or concentration. A grade-point average of C (2.000) and a C average in all business courses are required for graduation. Students must be enrolled in a full program of studies in the College of Business Administration during the final three semesters preceding graduation.

### Minor in Business Administration

Courses for the minor are offered for nonbusiness students. This minor is attractive to students if they are considering a career in business or pursuing an MBA. The minor consists of five courses. These include Financial Accounting, Introduction to Marketing, Financial Management, Human Resource Management, and one elective. Students who wish to enter the program should sign up in the Undergraduate Business Programs Office. Students who complete all five courses successfully and have earned at least a C (2.000) average in them will be awarded a minor in business administration at graduation.

### Minor in Business Administration

#### ACCOUNTING

Complete the following course:

ACC U209	Financial Accounting and Reporting	4 SH
or ACC U201	Financial Accounting and Reporting	4 SH

#### FINANCE

Complete the following course:

FIN U209	Financial Management	4 SH
or FIN U201	Financial Management	4 SH

#### HUMAN RESOURCES MANAGEMENT

Complete the following course:

HRM U209	Organizational Behavior	4 SH
or HRM U201	Organizational Behavior	4 SH

#### MARKETING

Complete the following course:

MKT U209	Introduction to Marketing	4 SH
or MKT U201	Introduction to Marketing	4 SH

**BUSINESS ELECTIVE**

Complete one course from the following list or any business courses for which the prerequisites have been met:

INB U201	Global Environment of International Business	4 SH
or INB U209	Global Environment of International Business	4 SH
MSC U401	Operations Management	4 SH
or MSC U409	Operations Management	4 SH
SCM U201	Supply Chain Management	4 SH

**GPA REQUIREMENT**

2.000 GPA required in the minor

**BSBA/BSIB Core Requirements**

Each student seeking the Bachelor of Science in Business Administration (BSBA) or Bachelor of Science in International Business (BSIB) degree must complete the following core requirements.

**ENGLISH REQUIREMENT**

Complete the following course:

ENG U111	College Writing	4 SH
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and one approved Advanced Writing in the Disciplines course for the major. A grade of C or higher is required in both courses.

**DIVERSITY**

BSIB students should complete the following course:

INB U301	Living and Working Abroad	4 SH
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BSBA students should complete one course from the list “College of Business Administration Approved Courses: Diversity” on page 179.

**BUSINESS CORE REQUIREMENTS****Mathematics**

Complete one calculus course:

MTH U131	Calculus for Business and Economics	4 SH
MTH U141	Calculus 1	4 SH
MTH U142	Calculus 2	4 SH
MTH U151	Calculus and Differential Equations for Biology 1	4 SH
MTH U152	Calculus and Differential Equations for Biology 2	4 SH
MTH U240	Intensive Calculus for Engineers	6 SH
MTH U241	Calculus 1 for Science and Engineering	4 SH

**Statistics**

Complete the following course:

MSC U201	Business Statistics	4 SH
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**Arts and Humanities**

Complete one course from the list “College of Business Administration Approved Courses: Methods of Inquiry—Arts and Humanities Contexts” on page 180.

**Natural World**

BSBA students should complete one course from the list “College of Business Administration Approved Courses: Methods of Inquiry—Natural World Context” on page 181. BSIB students need not complete this requirement.

**Social World**

Complete one course from the list “College of Business Administration Approved Courses: Methods of Inquiry—Social World Context” on page 182. BSIB students may not use POL U155 to satisfy this requirement.

**Historical, Ethical, and Aesthetic Perspectives**

BSIB students should complete the following course:

POL U155	Comparative Politics	4 SH
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BSBA students should complete one course from the list “College of Business Administration Approved Courses: Historical, Ethical, and Aesthetic Perspectives” on page 183.

**Macroeconomics and Microeconomics**

Complete the following two courses:

ECN U115	Principles of Macroeconomics	4 SH
ECN U116	Principles of Microeconomics	4 SH

**BUSINESS REQUIREMENTS****Accounting**

Complete the following two courses:

ACC U201	Financial Accounting and Reporting	4 SH
ACC U301	Managerial Accounting	4 SH

**Finance**

Complete the following course:

FIN U201	Financial Management	4 SH
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**Marketing**

Complete the following course:

MKT U201	Introduction to Marketing	4 SH
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**Management Information Systems**

Complete the following course:

MIS U301	Management Information Systems	4 SH
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**Operations Management**

Complete the following course:

MSC U401	Operations Management	4 SH
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**Organizational Behavior**

Complete the following course:

HRM U201	Organizational Behavior	4 SH
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**Strategy in Action**

Complete the following course:

MGT U501	Strategy in Action	4 SH
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**Business Concentrations**

The College of Business Administration departmental listings, which begin on page 184, give the detailed requirements for each degree offered by the college. Each of these detailed requirement listings in turn references the business concentrations shown below.

**CONCENTRATION IN ACCOUNTING****Accounting Required Courses**

Complete the following three courses:

ACC U401	Financial Reporting and Analysis 1	4 SH
ACC U403	Accounting Information Systems	4 SH
ACC U501	Financial Reporting and Analysis 2	4 SH

**Accounting Elective Course**

Complete one course from the following list:

ACC U412	Auditing and Other Assurance Services	4 SH
ACC U414	Income Tax Determination and Planning	4 SH
ACC U416	Strategic Cost Analysis for Decision Making	4 SH

**CONCENTRATION IN ENTREPRENEURSHIP AND NEW VENTURE MANAGEMENT**

Complete the following four courses:

ENT U201	The Entrepreneurial Universe	4 SH
ENT U301	Opportunity Assessment and Entrepreneurship Marketing	4 SH
ENT U401	Small Business Management, Operations, and Growth	4 SH
ENT U501	Venture Creation and Entrepreneurial Finance	4 SH

**CONCENTRATION IN FINANCE****Finance Required Courses**

Complete the following two courses:

FIN U301	Corporate Finance	4 SH
FIN U303	Investments	4 SH

**Finance Elective Courses**

Complete two additional courses from the FIN department.

**CONCENTRATION IN HUMAN RESOURCES MANAGEMENT****Human Resources Management Required Courses**

Complete the following two courses:

HRM U301	Introduction to Human Resources Management	4 SH
HRM U501	Competitive HRM Practices	4 SH

**Human Resources Management Elective Courses**

Complete two electives from the following list:

INB U310	Cultural Aspects of International Business	4 SH
MGT U320	Negotiation	4 SH

or any HRM courses.

**CONCENTRATION IN MANAGEMENT**

The concentration in management is not available to BSIB students taking the international management option.

**Management Required Courses**

Complete the following two courses:

INB U201	Global Environment of International Business	4 SH
MGT U301	Legal, Ethical, and Social Issues	4 SH

**Management Elective Courses**

Complete two additional courses from the MGT department.

**CONCENTRATION IN MANAGEMENT INFORMATION SYSTEMS****Management Information Systems Required Courses**

Complete the following three courses:

MIS U403	Data Management and Information Analysis	4 SH
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MIS U404	Business Data Communications	4 SH
MIS U501	Business Systems Integration	4 SH

**Management Information Systems Elective Course**

Complete one additional course from the MIS department.

**CONCENTRATION IN MARKETING****Marketing Required Courses**

Complete the following two courses:

MKT U301	Marketing Management	4 SH
MKT U401	Marketing Research	4 SH

**Marketing Elective Courses**

Complete two additional courses from the MKT department.

**CONCENTRATION IN SUPPLY CHAIN MANAGEMENT**

Complete the following four courses:

SCM U201	Supply Chain Management	4 SH
SCM U301	Global Supply Chain Management	4 SH
SCM U310	The Transportation Industries	4 SH
SCM U401	Advanced Problems in Supply Chain Management	4 SH

**College of Business Administration Approved Courses: Diversity**

AFR U104	Survey of African-American Music	4 SH
AFR U128	Music of Africa	4 SH
AFR U131	Music of Latin America and the Caribbean	4 SH
AFR U140	Introduction to African-American History	4 SH
AFR U180	African History	4 SH
AFR U185	Gender in the African Diaspora	4 SH
AFR U212	History of Race	4 SH
AFR U261	The Modern Caribbean	4 SH
AFR U270	Economic Status of Ethnic Minorities	4 SH
AFR U307	Africa Today	4 SH
AFR U325	African-American Women	4 SH
AFR U337	African-American History before 1900	4 SH
AFR U338	African-American History since 1900	4 SH
AFR U365	Blacks and Jews	4 SH
AFR U391	Modern African Civilization	4 SH
AFR U392	African Diaspora	4 SH
AFR U399	Black Community and Social Change	4 SH
AFR U410	Religion and Spirituality in the African Diaspora	4 SH
AFR U460	Contemporary Government and Politics in Africa	4 SH
AFR U609	History of South Africa	4 SH
ASL U150	Deaf People in Society	4 SH
ASL U350	Deaf History and Culture	4 SH
CIN U255	Chinese Film: Gender and Ethnicity	4 SH
CJ U102	Ethics, Values, and Diversity	4 SH
ECN U270	Economic Status of Ethnic Minorities	4 SH
ED U150	Multicultural Children's Literature	4 SH
ENG U414	The Black Novel	4 SH
ENG U415	Black Poetry and the Spoken Word	4 SH
ENG U456	Language and Gender	4 SH
ENG U670	Modern African-American Literature	4 SH
ENG U671	Multiethnic Literature of the U.S.	4 SH

ENG U672	Asian-American Literature	4 SH	PHL U280	Islam	4 SH
ENG U673	U.S. Latino/Latina Literature	4 SH	PHL U285	Jewish Religion and Culture	4 SH
ENG U674	American Indian Literature	4 SH	PHL U290	Chinese Philosophy and Religion	4 SH
ENG U675	Gay and Lesbian Literature	4 SH	POL U344	Contemporary Black Politics	4 SH
ENG U691	Gender Roles in Literature	4 SH	POL U365	Blacks and Jews	4 SH
HNR U300	Topics in Research and Inquiry: A Diversity Perspective	4 SH	POL U375	Gender and Politics	4 SH
HNR U320	Topics in Urban Experience: A Diversity Perspective	4 SH	POL U380	Latino Politics in the United States	4 SH
HNR U340	Topics in Contemporary Issues: A Diversity Perspective	4 SH	POL U460	Government and Politics in Africa	4 SH
HST U140	Introduction to African-American History	4 SH	PSY U200	Psychology of Women	4 SH
HST U180	African History	4 SH	SOA U200	Peoples and Cultures of the Middle East	4 SH
HST U204	Third World Women	4 SH	SOA U220	Latino, Latin American, and Caribbean Studies	4 SH
HST U212	History of Race	4 SH	SOA U302	Gender and Sexuality: A Cross-Cultural Perspective	4 SH
HST U242	Women in America	4 SH	SOA U307	Social Movements in the Third World	4 SH
HST U256	Chinese Civilization in Her Eyes	4 SH	SOA U310	Individual Culture	4 SH
HST U260	Modern Latin America	4 SH	SOA U400	Muslims, Jews, and Christians in the Middle East	4 SH
HST U261	The Modern Caribbean	4 SH	SOC U215	Society and Culture in Russia	4 SH
HST U290	Modern Middle East	4 SH	SOC U259	Women in Jewish Culture	4 SH
HST U313	Gender and Revolution in Russia and China	4 SH	SOC U260	Gender in a Changing Society	4 SH
HST U337	African-American History before 1900	4 SH	SOC U270	Race and Ethnic Relations	4 SH
HST U338	African-American History since 1900	4 SH	SOC U520	Race, Class, and Gender	4 SH
HST U372	Gender and Society in Modern Europe	4 SH	THE U220	African-American Theatre	4 SH
HST U391	Modern African Civilization	4 SH	<b>College of Business Administration Approved Courses: Methods of Inquiry—Arts and Humanities Contexts</b>		
HST U392	African Diaspora	4 SH	AFR U112	Jazz	4 SH
HST U431	American Jewish History	4 SH	AFR U220	African-American Theatre	4 SH
HST U432	Latin America in Boston	4 SH	AFR U414	The Black Novel	4 SH
HST U452	Global Chinese Migration	4 SH	AFR U415	Black Poetry and the Spoken Word	4 SH
INT U220	Latino, Latin American, and Caribbean Studies	4 SH	AFR U500	Arts of the African Diaspora	4 SH
INT U285	Jewish Religion and Culture	4 SH	ART U106	Introduction to Art	4 SH
INT U441	Topics in Women's Studies	4 SH	CIN U120	Exploring the Humanities through Film	4 SH
INT U560	Religion, Human Services, and Diversity in the United States	4 SH	CIN U335	History of Film	4 SH
LIN U402	African-American English	4 SH	CIN U489	Shakespeare on Film	4 SH
LIN U428	African Languages	4 SH	CIN U500	Modernism/Modernity and Film	4 SH
LIN U432	Romance Linguistics	4 SH	CMN U101	Introduction to Communication Studies	4 SH
LIN U434	Bilingualism	4 SH	CMN U112	Public Speaking	4 SH
LNC U150	Backgrounds of Chinese Culture	4 SH	CMN U230	Interpersonal Communication	4 SH
LNC U255	Chinese Film: Gender and Ethnicity	4 SH	ENG U150	Introduction to Language and Linguistics	4 SH
LNJ U150	Introduction to Japanese Pop Culture	4 SH	ENG U165	Poetry	4 SH
LNR U285	Russian Civilization	4 SH	ENG U166	Fiction	4 SH
LNS U220	Latino, Latin American, and Caribbean Studies	4 SH	ENG U167	Drama	4 SH
MTH U201	History of Mathematics	4 SH	ENG U220	Survey of English Literature 1	4 SH
MUS U104	Survey of African-American Music	4 SH	ENG U221	Survey of English Literature 2	4 SH
MUS U106	Women in Music	4 SH	ENG U223	Survey of American Literature 1	4 SH
MUS U128	Music of Africa	4 SH	ENG U337	Literary Interpretation	4 SH
MUS U129	Music of the Middle East	4 SH	ENG U408	The Modern Bestseller	4 SH
MUS U130	Music of Asia	4 SH	ENG U410	Modern Drama	4 SH
MUS U131	Music of Latin America and the Caribbean	4 SH	ENG U411	The Modern Short Story	4 SH
MUS U132	Music of the Jewish People	4 SH	ENG U412	Contemporary Fiction	4 SH
PHL U130	Ethics: East and West	4 SH	ENG U425	Literature and Law	4 SH
PHL U275	Eastern Religions	4 SH	ENG U426	Literature and Politics	4 SH
			ENG U427	The Literature of Science	4 SH
			ENG U511	English Drama 1	4 SH

ENG U512	English Drama 2	4 SH	MUS U117	George Gershwin	4 SH
ENG U572	Fantasy	4 SH	MUS U118	Music Therapy 1	4 SH
ENG U582	Children's Literature	4 SH	MUS U119	Fundamentals of Western Music Theory	4 SH
ENG U589	Psychology and Literature	4 SH	MUS U120	Sound Health	4 SH
ENG U605	Medieval English Literature	4 SH	MUS U121	Medieval and Renaissance Music	4 SH
ENG U608	Topics in Chaucer	4 SH	MUS U123	Music of the Classical Era	4 SH
ENG U610	Sixteenth-Century English Literature	4 SH	MUS U126	New Directions in Music	4 SH
ENG U612	Shakespeare's Comedies	4 SH	MUS U127	Introduction to World Music	4 SH
ENG U613	Shakespeare's Tragedies	4 SH	MUS U201	Music Theory 1	4 SH
ENG U614	Topics in Shakespeare	4 SH	MUS U308	Principles of Music Literature	4 SH
ENG U617	Seventeenth-Century English Literature	4 SH	MUS U311	Historical Traditions 1: America	4 SH
ENG U618	Milton	4 SH	MUS U312	Historical Traditions 2: Classical	4 SH
ENG U619	Eighteenth-Century English Literature	4 SH	MUS U315	History of Electronic Music	4 SH
ENG U620	Topics in Eighteenth-Century English Literature	4 SH	MUS U318	Music Therapy 2	4 SH
ENG U624	Victorian Literature	4 SH	MUS U470	War and Music	4 SH
ENG U625	Topics in Victorian Literature	4 SH	PHL U101	Introduction to Philosophy	4 SH
ENG U626	Nineteenth-Century British Fiction	4 SH	PHL U110	Introduction to Religion	4 SH
ENG U630	Major Twentieth-Century British Novelists	4 SH	PHL U114	Critical Reasoning	4 SH
ENG U631	Twentieth-Century English Literature	4 SH	PHL U115	Introduction to Logic	4 SH
ENG U661	Early American Literature	4 SH	PHL U150	Understanding the Bible	4 SH
ENG U663	Early African-American Literature	4 SH	PHL U215	Symbolic Logic	4 SH
ENG U665	The American Renaissance	4 SH	PHL U220	The Meaning of Death	4 SH
ENG U667	American Realism	4 SH	PHL U265	Latin American Religions	4 SH
ENG U668	Modern American Literature	4 SH	PHL U270	Western Religions	4 SH
ENG U680	The Bible	4 SH	PHL U295	Religious Perspectives on Health and Healing	4 SH
ENG U681	World Literature 1	4 SH	PHL U316	Interpreting the Bible	4 SH
ENG U682	World Literature 2	4 SH	PHL U322	Responses to the Holocaust	4 SH
ENG U688	Contemporary Poetry	4 SH	PHL U325	Ancient Philosophy	4 SH
ENG U690	The City in Literature	4 SH	PHL U343	Existentialism	4 SH
HST U385	Russian Literature in Translation	4 SH	PHL U350	Twentieth-Century Continental Philosophy	4 SH
INT U120	Exploring Humanities through Film	4 SH	PHL U355	Twentieth-Century Analytic Philosophy	4 SH
JRN U101	Journalism 1	4 SH	PHL U360	American Philosophy	4 SH
JRN U201	Journalism 2	4 SH	PHL U387	Modern Jewish Thought	4 SH
JRN U301	Journalism 3	4 SH	PHL U390	Cults and Sects	4 SH
LIN U115	Introduction to Logic	4 SH	PHL U410	Religion and Spirituality in the African Diaspora	4 SH
LIN U150	Introduction to Language and Linguistics	4 SH	PHL U445	Philosophy of Religion	4 SH
LIN U215	Symbolic Logic	4 SH	PHL U465	Advanced Medical Ethics	4 SH
LIN U456	Language and Gender	4 SH	THE U101	Theatre Arts	4 SH
LIN U540	Philosophy of Language	4 SH	THE U120	Acting 1	4 SH
LNR U385	Russian Literature in Translation	4 SH	THE U130	Introduction to Acting	4 SH
LNS U170	Caribbean Literature and Culture	4 SH	THE U131	Technical Theatre 1	4 SH
LNS U550	Masterpieces of Spanish Literature: Twelfth–Seventeenth Century	4 SH	THE U310	American Musical Theatre	4 SH
LNS U551	Masterpieces of Spanish Literature: Eighteenth–Twentieth Century	4 SH	THE U315	Theatre/Modernism	4 SH
LNS U650	Latin American Literature	4 SH	THE U335	Contemporary Theatre	4 SH
MUS U101	Introduction to Music	4 SH	<b>College of Business Administration Approved Courses: Methods of Inquiry—Natural World Context</b>		
MUS U102	Music as a Listening Experience	4 SH	BIO U111	General Biology 1	4 SH
MUS U107	Introduction to Opera	4 SH	with BIO U112	Lab for BIO U111	1 SH
MUS U109	Introduction to Art, Drama, and Music	4 SH	BIO U141	Microbes and Society	4 SH
MUS U110	Music in Popular Culture	4 SH	BIO U145	Environment and Humankind	4 SH
MUS U112	Jazz	4 SH	BIO U147	The Human Organism	4 SH
MUS U113	Film Music	4 SH	BIO U149	Biology of Human Reproduction	4 SH
MUS U114	Mozart	4 SH	BIO U151	Introduction to Marine Biology	4 SH
MUS U115	Debussy and the Music of Paris	4 SH			

CHM U211	General Chemistry 1	4 SH	HST U150	East Asian Studies	4 SH
CHM U214	General Chemistry 2	4 SH	HST U170	Introduction to European History	4 SH
ENV U115	Environmental Science	4 SH	HST U185	Introduction to Middle Eastern History	4 SH
GEO U102	Marine Resources	4 SH	HST U320	Wealth and Poverty	4 SH
GEO U104	Physical Oceanography	4 SH	IAF U101	Introduction to International Affairs	4 SH
GEO U106	Biological Oceanography	4 SH	INT U103	Women's Studies	4 SH
GEO U108	New England Fisheries Resources	4 SH	INT U150	East Asian Studies	4 SH
GEO U110	Geology of Oceans and Coasts	4 SH	JRN U150	Interpreting the Day's News	4 SH
GEO U112	Environmental Geology	4 SH	LIN U412	Language and Culture	4 SH
GEO U114	Natural Disasters and Catastrophes	4 SH	PHL U103	Women's Studies	4 SH
GEO U115	Environmental Science	4 SH	POL U150	American Government	4 SH
GEO U116	Global Climate Change	4 SH	POL U155	Comparative Politics	4 SH
GEO U118	Planetary Astronomy	4 SH	POL U160	International Relations	4 SH
GEO U200	Dynamic Earth	4 SH	POL U300	The U.S. Congress	4 SH
GEO U205	Physical Geography	4 SH	POL U305	The American Presidency	4 SH
PHY U111	Astronomy	4 SH	POL U310	Parties and Elections	4 SH
PHY U121	Introduction to Science	4 SH	POL U320	Politics and Mass Media	4 SH
PHY U132	Energy, Environment, and Society	4 SH	POL U322	Political Behavior	4 SH
PHY U141	General Physics	4 SH	POL U324	Law and Society	4 SH
PHY U161	Physics 1	4 SH	POL U332	Contemporary Political Thought	4 SH
with PHY U162	Lab for PHY U161	1 SH	POL U334	Bureaucracy and Government Organizations	4 SH
<b>College of Business Administration Approved Courses:</b>			POL U340	Business and Government	4 SH
<b>Methods of Inquiry—Social World Context</b>			POL U345	Urban Policies and Politics	4 SH
AFR U101	African-American Studies	4 SH	POL U350	State and Local Politics	4 SH
AFR U320	The Black Family	4 SH	POL U355	Intergovernmental Relations	4 SH
AFR U344	Contemporary Black Politics	4 SH	POL U360	Politics of Poverty	4 SH
AFR U350	History of Blacks in the Media and the Press	4 SH	POL U370	Religion and Politics	4 SH
AFR U360	Politics of Poverty	4 SH	POL U385	U.S. Health and Welfare Policy	4 SH
AFR U367	Race and Social Identity	4 SH	POL U395	Environmental Politics	4 SH
AFR U422	Blacks in Science and Medicine	4 SH	POL U405	International Political Economy	4 SH
AFR U441	Third World Political Relations	4 SH	POL U415	Ethnic Conflict in Comparative Politics	4 SH
AFR U455	Racism and American Criminal Justice	4 SH	POL U435	Politics in Western Europe	4 SH
AFR U639	Globalism, Racism, and Human Rights	4 SH	POL U441	Third World Political Relations	4 SH
CIN U354	Psychology and Film	4 SH	POL U445	Politics in Central and Eastern Europe	4 SH
CIN U390	Film and Psychoanalysis	4 SH	POL U455	Russian Foreign Policy	4 SH
CJ U500	Gender, Crime, and Justice	4 SH	POL U465	Government and Politics in the Middle East	4 SH
CJ U502	Race, Crime, and Justice	4 SH	POL U470	Arab-Israeli Conflict	4 SH
CMN U220	Media, Culture, Society	4 SH	POL U480	Government and Politics in Japan	4 SH
CMN U231	Principles of Organizational Communication	4 SH	POL U487	Politics of Developing Nations	4 SH
CMN U304	Communication and Gender	4 SH	POL U500	U.S. Constitutional Law	4 SH
CMN U320	Theories of Media and Culture	4 SH	POL U505	U.S. Civil Liberties	4 SH
ECN U114	Economics for Technology	4 SH	POL U510	International Law	4 SH
ECN U291	Development Economics	4 SH	POL U515	Democracy in Comparative Politics	4 SH
ECN U415	Poverty and Income	4 SH	PSY U101	Foundations of Psychology	4 SH
ECN U420	Urban Economic Issues	4 SH	PSY U202	Biological Basis of Mental Illness	4 SH
ECN U442	Money and Banking	4 SH	PSY U204	Psychology of Prejudice	4 SH
ECN U461	Government and Business	4 SH	PSY U206	Food, Behavior, and Eating Disorders	4 SH
ED U111	Education in the Community	4 SH	PSY U208	Psychology and the Law	4 SH
ED U113	Human Development and Learning	4 SH	PSY U352	Childhood Mental Illness	4 SH
HST U103	Women's Studies	4 SH	PSY U354	Psychology and Film	4 SH
HST U110	Introduction to World History	4 SH	PSY U400	Personality	4 SH
HST U120	Introduction to Public History	4 SH	PSY U402	Social Psychology	4 SH
HST U130	Introduction to American History	4 SH	PSY U404	Developmental Psychology	4 SH
			PSY U406	Abnormal Psychology	4 SH

PSY U450	Learning and Motivation	4 SH	CIN U250	Australian Film	4 SH
PSY U500	Industrial/Organizational Psychology	4 SH	CIN U260	Japanese Film	4 SH
SOA U101	Peoples and Cultures	4 SH	CIN U265	Spanish Civil War on Film	4 SH
SOA U210	Hot Button Issues in the Middle East	4 SH	CIN U270	Modern German Film and Literature	4 SH
SOA U300	Reading Culture through Ethnography	4 SH	CIN U280	French Film and Culture	4 SH
SOA U312	The Anthropology of Masculinity	4 SH	CIN U386	History of Soviet Cinema	4 SH
SOC U101	Introduction to Sociology	4 SH	CIN U421	History through Film	4 SH
SOC U103	Women's Studies	4 SH	CIN U460	Jewish Film	4 SH
SOC U200	Sociology of Alcoholism	4 SH	ECN U230	Health Care and Medical Economics	4 SH
SOC U205	Law and Social Justice	4 SH	ECN U240	Economics of Crime	4 SH
SOC U210	Class, Power, and Social Change	4 SH	ECN U281	Economics of Art and Culture	4 SH
SOC U220	Sociology of Boston	4 SH	ECN U290	The Global Economy	4 SH
SOC U221	Doing Sociology	4 SH	ECN U293	European Economic History	4 SH
SOC U225	Aging in Society	4 SH	ECN U470	American Economic History	4 SH
SOC U228	Social Problems	4 SH	ECN U520	History of Economic Thought	4 SH
SOC U235	Social Psychology	4 SH	ENG U226	Backgrounds in English and American Literature	4 SH
SOC U240	Sociology of Prejudice and Violence	4 SH	ENG U409	The Modern Novel	4 SH
SOC U241	Sociology of Violence	4 SH	ENG U454	History of English	4 SH
SOC U246	Environment and Sociology	4 SH	ENG U519	American Novels 1	4 SH
SOC U247	Urban Social Problems	4 SH	ENG U520	American Novels 2	4 SH
SOC U255	Sociology of the Family	4 SH	ENG U611	Shakespeare	4 SH
SOC U256	Violence in the Family	4 SH	ENG U621	Romantic Poetry	4 SH
SOC U268	The Social Movements of the 1960s	4 SH	ENG U676	Contemporary American Literature	4 SH
SOC U272	Social Roles in the Business World	4 SH	ENG U687	Modern Poetry	4 SH
SOC U273	Women Working	4 SH	GEO U122	Age of Dinosaurs	4 SH
SOC U275	Social Stratification	4 SH	GEO U220	History of Earth and Life	4 SH
SOC U276	Sociology of Occupations and Professions	4 SH	HNR U301	Topics in Research and Inquiry: An Historical, Ethical, or Aesthetic Perspective	4 SH
SOC U280	Sociology of Work	4 SH	HNR U321	Topics in Urban Experience: An Historical, Ethical, or Aesthetic Perspective	4 SH
SOC U287	Sociology of Religion	4 SH	HNR U341	Topics in Contemporary Issues: An Historical, Ethical, or Aesthetic Perspective	4 SH
SOC U290	Juvenile Delinquency	4 SH	HST U115	World History Education	1 SH
SOC U295	Drugs and Society	4 SH	HST U210	Atlantic Connection	4 SH
SOC U297	Sociology of Popular Culture	4 SH	HST U211	World History since 1945	4 SH
SOC U401	Social Policy and Intervention	4 SH	HST U213	History of Violence	4 SH
SOC U402	Feminist Perspectives on Society	4 SH	HST U215	Contemporary Controversies	4 SH
SOC U403	American Society	4 SH	HST U222	History of Science and Technology	4 SH
SOC U406	Class, Crime, and the Legal System	4 SH	HST U230	Contemporary America	4 SH
SOC U440	Sociology of Human Service Organizations	4 SH	HST U231	History of the American Home	4 SH
SOC U518	Law and Social Issues	4 SH	HST U232	History of Boston	4 SH
SOC U528	Computers and Society	4 SH	HST U233	United States to 1877	4 SH
			HST U234	United States since 1877	4 SH
			HST U240	History of Sport in America	4 SH
			HST U241	History of Media in America	4 SH
			HST U243	American Images of China	4 SH
			HST U250	Emergence of East Asia	4 SH
			HST U251	Modern East Asia	4 SH
			HST U252	Japanese Literature and Culture	4 SH
			HST U253	History of Vietnam Wars	4 SH
			HST U270	Ancient Greece	4 SH
			HST U271	Ancient Rome	4 SH

**College of Business Administration Approved Courses:  
Historical, Ethical, and Aesthetic Perspectives**

AFR U109	Foundations of Black Culture 1	4 SH			
AFR U312	Black History of Boston	4 SH			
AFR U390	Africa and the World in Early Times	4 SH			
AFR U607	History of East Africa	4 SH			
AFR U608	History of West Africa	4 SH			
ARC U223	American Architecture	4 SH			
ART U101	History of Art before 1400	4 SH			
ART U103	History of Art since 1400	4 SH			
ART U310	Nineteenth-Century Art	4 SH			
ART U313	Twentieth-Century Art	4 SH			
ART U320	American Art	4 SH			
ART U330	History of Photography	4 SH			
BIO U143	Biology and Society	4 SH			
CIN U240	Latin American Film	4 SH			

HST U272	The Invention of Europe	4 SH	LNS U250	Cervantes and His Times	4 SH
HST U273	Belief in Magic and Science in Europe	4 SH	LNS U265	Spanish Civil War on Film	4 SH
HST U280	Hitler's Germany	4 SH	MTH U203	Foundations of Mathematics	4 SH
HST U281	Holocaust	4 SH	MUS U103	Music as a Social Expression	4 SH
HST U285	Russian Civilization	4 SH	MUS U105	Music of the USA	4 SH
HST U286	History of the Soviet Union	4 SH	MUS U108	Music and Poetry	4 SH
HST U310	Spread of Buddhism	4 SH	MUS U111	Rock Music	4 SH
HST U311	Colonialism/Imperialism	4 SH	MUS U116	Beethoven	4 SH
HST U321	Technological Transformations	4 SH	MUS U121	Medieval and Renaissance Music	4 SH
HST U322	Work and Leisure	4 SH	MUS U122	Music of the Baroque Era	4 SH
HST U330	Colonial and Revolutionary America	4 SH	MUS U123	Music of the Classical Era	4 SH
HST U331	The Civil War and Reconstruction	4 SH	MUS U124	Music of the Romantic Era	4 SH
HST U332	The Rise of Modern America	4 SH	MUS U125	Twentieth-Century Music	4 SH
HST U333	U.S. Prosperity, Depression, War	4 SH	MUS U313	Historical Traditions 3: World	4 SH
HST U335	American Constitution 1: 1783–1865	4 SH	PHL U135	Philosophical Problems of Law and Justice	4 SH
HST U336	American Constitution 2: 1865–Present	4 SH	PHL U137	Philosophical Problems of War and Peace	4 SH
HST U340	Cultural History of the U.S.	4 SH	PHL U140	Social and Political Philosophy	4 SH
HST U341	History of the Western U.S.	4 SH	PHL U145	Technology and Human Values	4 SH
HST U342	Environmental History of North America	4 SH	PHL U160	Philosophical Problems of Economic Justice	4 SH
HST U343	History of Business in America	4 SH	PHL U165	Moral Problems in Medicine	4 SH
HST U344	U.S. Urban History	4 SH	PHL U170	Business Ethics	4 SH
HST U346	The American Empire	4 SH	PHL U180	Environmental Ethics	4 SH
HST U350	Modern China	4 SH	PHL U330	Modern Philosophy	4 SH
HST U351	Japan since 1850	4 SH	PHL U335	Nineteenth-Century Philosophy	4 SH
HST U370	Renaissance to Enlightenment	4 SH	PHL U350	Twentieth-Century Continental Philosophy	4 SH
HST U371	Europe 1870–1921	4 SH	POL U326	Premodern Political Thought	4 SH
HST U375	Culture and Identity in Early Modern England	4 SH	POL U328	Modern Political Thought	4 SH
HST U376	The British Empire	4 SH	POL U330	American Political Thought	4 SH
HST U377	Ireland and the Irish Migration	4 SH	POL U357	Growth and Decline of Cities and Suburbs	4 SH
HST U386	History of Soviet Cinema	4 SH	POL U420	War and Political Violence	4 SH
HST U387	Soviet Secret Police	4 SH	POL U440	Politics in Northern Ireland	4 SH
HST U388	Borderlands: World War II in Eastern Europe	4 SH	POL U450	Government and Politics in Russia	4 SH
HST U390	Africa and the World in Early Times	4 SH	POL U475	Government and Politics in Latin America	4 SH
HST U393	Islam and Empires	4 SH	POL U485	Government and Politics in China	4 SH
HST U394	Islamic Nationalism	4 SH	POL U530	Revolution and International Conflict	4 SH
HST U421	History through Film	4 SH	SOA U365	Sport, Culture, and Society	4 SH
HST U430	Political Reform in America	4 SH	SOA U400	Muslims, Jews, and Christians in the Middle East	4 SH
HST U475	The Culture of Europe	4 SH	SOC U245	Sociology of Poverty	4 SH
HST U485	Vienna, Prague, Budapest	4 SH	SOC U285	Deviant Behavior and Social Control	4 SH
HST U695	Population in History	4 SH	SOC U357	Growth and Decline of Cities and Suburbs	4 SH
INT U240	War and Conflict in the Nuclear Age	4 SH	THE U210	Theatre and Society	4 SH
INT U357	Growth and Decline of Cities and Suburbs	4 SH	THE U300	Theatre History	4 SH
JRN U350	History of Journalism	4 SH	THE U500	Dramatic Theory/Criticism	4 SH
LIN U454	History of English	4 SH			
LNF U150	Introduction to French Culture	4 SH			
LNF U280	French Film and Culture	4 SH			
LNF U550	Masterpieces of French Literature 1	4 SH			
LNF U551	Masterpieces of French Literature 2	4 SH			
LNG U270	Modern German Film and Literature	4 SH			
LNJ U260	Japanese Film	4 SH			
LNM U250	International Perspectives	4 SH			
LNR U386	History of Soviet Cinema	4 SH			
LNS U150	Spanish Culture	4 SH			
LNS U160	Latin American Culture	4 SH			
LNS U240	Latin American Film	4 SH			

## ACCOUNTING

[www.cba.neu.edu/acc](http://www.cba.neu.edu/acc)

A concentration in accounting prepares the graduate for entry into public or private firms and is one of the most critical areas of management. Accounting is an exciting field that requires critical thinking skills to interpret business data and to deal with people, as well as an appreciation of precision and accuracy. Accountants hold sensitive management positions in